

# JAE HYUNG RYU

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## ACADEMIC APPOINTMENTS

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### **New York Law School**

New York, New York

*Associate Professor of Law; Director, Nonprofit and Small Business Clinic*

July 2024 – Present

Direct transactional law clinic providing pro bono legal assistance to small businesses, low-income entrepreneurs, and community-based nonprofit organizations mainly based in New York City. Advise clients on entity selection and formation; drafting and reviewing organizational documents, forms, contracts, and policies; tax-exempt status application; and legal research. Design and refine clinical course curriculum aimed at developing well-rounded and reflective critical thinkers. Teach weekly in-class seminar on business and community development law, transactional lawyering skills (client interviewing; strategic planning; drafting; negotiation; due diligence), and client-centered representation considerations (client communication; assumptions and biases; ethics). Cultivate partnerships with law school faculty and administrators and local government, business, and civil-society leaders. Serve on the Faculty Workshop Committee.

### **Maurice A. Deane School of Law at Hofstra University**

Hempstead, New York

*Attorney-in-Charge, Community and Economic Development Clinic;*

*Visiting Assistant Clinical Professor of Law*

January 2023 – June 2024

Directed transactional law clinic providing pro bono legal assistance to nonprofits, small businesses, community organizations (co-ops, land trusts), and low-income entrepreneurs. Taught weekly seminar on business and community development law and transactional lawyering skills. Cultivated partnerships with university and law school faculty and administrators and local government, business, and civil-society leaders. Doubled active client base within the first year.

## EDUCATION

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### **Washington University School of Law**

St. Louis, Missouri

Juris Doctor, *Magna Cum Laude*; Certificate in Business Law

May 2017

Honors Order of the Coif; *Washington University Law Review* (senior editor); Dean's Public Service Award; Robert J. Kestelik Diversity Scholarship; Honor Scholar Award.

Relevant Coursework Entrepreneurship and Intellectual Property Clinic (earned high pass); Business Planning and Transaction Practice: Fundamentals of M & A Transactions (earned high pass).

Activities Research Assistant (Professor Pauline T. Kim); OUTLaw (secretary).

### **Yale University**

New Haven, Connecticut

Bachelor of Arts in Economics

May 2010

Activities Research Assistant, Comparative Cognition Laboratory (evolutionary psychology and behavioral economics); Production & Design Editor, *Yale Daily News*

Honor Richard U. Light Fellowship (scholarship to attend Mandarin language program in China).

## PROFESSIONAL EXPERIENCE

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### **Gunderson Dettmer Stough Villeneuve Franklin & Hachigian LLP**

New York, New York

*Start-up and Venture Capital Corporate Associate*

July 2021 – December 2022

Served as outside general counsel to 30+ private technology companies. Attended board meetings and advised on legal and business strategy, risk assessment, equity and convertible instrument financings,

employee equity compensation and separation, contract review, corporate governance and board matters, M&A, capitalization management, and securities law. Represented private technology companies and venture-capital firms in investment and secondary transactions as lead associate (preferred equity; convertible notes/SAFEs; forwards; tender offers). Drafted, negotiated, and reviewed term sheets, pro-forma models, purchase agreements, stockholder agreements, and side letters.

**Cleary Gottlieb Steen & Hamilton LLP**

*Corporate Associate*

*Summer Associate*

New York, New York

September 2017 – July 2021

May – July 2016

Represented public and private companies, entrepreneurs, private equity firms, financial institutions and government agencies in financing transactions, ranging from \$30 million to \$2.2 billion. Drafted and negotiated credit agreements, commitment letters, term sheets, collateral agreements, guarantee agreements, intercreditor agreements, legal opinions, authorizing resolutions, and ancillary documents. Presented regularly within firm and to clients on financing options, legal development updates, and substantive law (LIBOR transition; UCC Articles 8 and 9; U.S. Bankruptcy Code safe harbors). Drafted custody agreement with respect to digital currency using distributed ledger technology. Provide pro bono assistance to nonprofit organizations, small businesses, and entrepreneurs on entity formation, capital raising options and documentation, contract review, and liability management.

**United States District Court for the Eastern District of Missouri**

*Judicial Intern for the Honorable Audrey G. Fleissig*

St. Louis, Missouri

January – April 2016

**Kim & Chang**

*Summer Law Clerk*

Seoul, Republic of Korea

May – July 2015

**Ministry of National Defense**

*Lieutenant/Interpreter Officer*

Seoul, Republic of Korea

July 2011 – June 2014

Served as main interpreter and liaison for senior and working-level negotiations and correspondences with the U.S. Department of Defense, U.S. Department of State, and the United Nations Command.

**PUBLICATIONS**

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GLOBAL FINANCIAL COLLATERAL: A GUIDE TO SECURITY INTERESTS IN SECURITIES, SECURITIES ACCOUNTS AND DEPOSIT ACCOUNTS IN INTERNATIONAL TRANSACTIONS (P. Christophorou et al. eds.) (September 2021) (as associate editor).

Jae Hyung Ryu, *Deterring Foreign Component Cartels in the Age of Globalized Supply Chains*, 17 WAKE FOREST J. BUS. & INTELL. PROP. L. 81 (Fall 2016).

**PRESENTATIONS**

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Panelist, “Corporate Transparency Act: Law Clinic Dilemmas”, 20<sup>th</sup> Annual Transactional Clinical Conference, St. Louis, MO (May 1, 2024).

Moderator/Panelist, “What Law Students Need to Know About the Ongoing Financial Crisis: A Fireside Chat with Experts”, Maurice A. Deane School of Law at Hofstra University (April 13, 2023).

Drafter/Presenter, an in-depth presentation on a form of pledge agreement drafted in connection with financial assistance provided to major airlines pursuant to the CARES Act, Cleary Gottlieb Steen & Hamilton LLP (100+ attendees) (Summer 2020).

Regular presentations on LIBOR cessation updates for attorneys at Cleary Gottlieb Steen & Hamilton LLP. Client education presentation on LIBOR cessation and fallback language development for clients.

Presenter, “Build Your Own Runway: Fundraising and Investor Agreements for Early-Stage Businesses”, Centre for Social Innovation (January 25, 2019).

### **LEADERSHIP/VOLUNTEER EXPERIENCE**

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Business Law Fellow, American Bar Association Business Law Section (2024-2026).

Participant, CoroNY Neighborhood Leadership Program (Summer 2024).

Transactional Committee, AALS Section on Clinical Legal Education (2024-2025).

Community Grant Committee, Korean American Community Foundation (2023).

Governance Committee, Gotham Volleyball (LGBTQ+ social volleyball league) (2020-21).

Co-Chair, East Asian Affinity Group, Cleary Gottlieb Steen & Hamilton LLP (2019-21).

Diversity Advisory Committee, Cleary Gottlieb Steen & Hamilton LLP (2019-21).

Peer Career Advisor and Academic Advising Assistant, Washington University School of Law (2015-2017).

### **OTHER**

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Bar Association	Association of American Law Schools (AALS); Clinical Legal Education Association (CLEA); ABA Business Law Section (Leadership Academy, 2022).
Bar Admission	New York.
Languages	Fluent English; native Korean; conversational Spanish.
Interests	Vipassana meditation; vegetarian cooking; great books; Ghibli films.